



# The Art of M&A Structuring: Techniques for Mitigating Financial, Tax, and Legal Risk

*Alexandra Reed Lajoux, H. Peter Nesvold*

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**Real-world advice for determining the most advantageous structure in a merger, acquisition, or buyout**

The actual structuring of a merger or acquisition is key to the success of the entire procedure. *The Art of M&A Structuring* explores ways to approach a deal as an investment and satisfy the often conflicting financial and operational goals of all parties, from buyers and sellers to investors and lenders. Written in the trademark Q&A style that made *The Art of M&A* a landmark business bestseller, this book is filled with real-world examples and cases. Decision makers in any organization will quickly find the M&A information and insights they need, including:

- Up-to-date GAAP and tax considerations
- Advantages and disadvantages of spin-offs and spin-outs
- Special considerations for off-balance-sheet transactions

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